



Building Together

Crombie REIT Investor Presentation
Q1 2024

Cautionary statements

Forward-looking Information:

This presentation contains forward-looking statements that reflect the current expectations of management of Crombie about Crombie's future results, performance, achievements, prospects and opportunities. Wherever possible, words such as "continue", "may", "will", "estimate", "anticipate", "believe", "expect", "intend" and similar expressions have been used to identify these forward-looking statements. These statements, including statements regarding the development potential of Crombie's development sites, expected timing of developments, estimated cost to complete and estimated yield on cost, anticipated community reception of The Marlstone development, Crombie's plan to achieve a credit rating upgrade, future NOI growth due to committed occupancy and Crombie's Net Zero commitment, reflect current beliefs and are based on information currently available to management of Crombie. Forward-looking statements necessarily involve known and unknown risks and uncertainties, including real estate market cycles, general economic conditions, the availability of financing opportunities and labour, uncertainties in obtaining required municipal zoning and development approvals, concluding successful agreements with existing tenants, and, where applicable, successful delivery of development activities undertaken by related parties not under the direct control of Crombie, unforeseen changes to the operating costs associated with Crombie's properties and unforeseen changes to the operating costs associated with Crombie's properties, infrastructure and technology limitations, participation of major tenants, and other factors not under the direct control of Crombie.

A number of additional factors, including the risks discussed in our Annual Information Form, could cause actual results, performance, achievements, prospects or opportunities to differ materially from the results discussed or implied in the forward-looking statements.

These factors should be considered carefully, and a reader should not place undue reliance on the forward-looking statements. There can be no assurance that the expectations of management of Crombie will prove to be correct.

Readers are cautioned that such forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from these statements. Crombie can give no assurance that actual results will be consistent with these forward-looking statements.

Non-GAAP Measures:

Certain terms used in this presentation, such as AFFO, FFO, NAV, SANOI, debt to trailing 12 months adjusted EBITDA, D/GFV and interest coverage ratio are not measures defined under Generally Accepted Accounting Principles ("GAAP") and do not have standardized meanings prescribed by GAAP. AFFO, FFO, NAV, SANOI, debt to trailing 12 months adjusted EBITDA, debt to gross fair value, and interest coverage ratio should not be construed as an alternative to net earnings or cash flow from operating activities as determined by GAAP. AFFO, FFO, NAV, SANOI, debt to trailing 12 months adjusted EBITDA, D/GFV, and interest coverage ratio as presented, may not be comparable to similar measures presented by other issuers. Crombie believes that AFFO, FFO, NAV, SANOI, debt to trailing 12 months adjusted EBITDA, D/GFV and interest coverage ratio are useful in the assessment of its operating performance and that these measures are also useful for valuation purposes and are relevant and meaningful measures of its ability to earn and distribute cash to Unitholders. See the section titled "Non-GAAP Financial Measures" in Crombie's Management's Discussion and Analysis for the quarter ended March 31, 2024 ("Q1'24 MD&A") and the reconciliations referenced in that section, all of which are incorporated into this presentation by this reference, for a discussion of these non-GAAP measures. A copy of the Q1'24 MD&A is available under Crombie's profile on SEDAR at www.sedarplus.com.

A leader in Canadian real estate

Strong, stable portfolio with opportunity for growth

High-quality portfolio driving strong, predictable cash flow growth

304 properties

including 4 properties owned in joint ventures



\$5.6B

fair value of investment properties^{1,2}

80%

annual minimum rent (AMR) from grocery-anchored properties, inclusive of retail-related industrial



58%

AMR from Empire, strategic partner and grocery retailer

Robust value-enhancing development pipeline

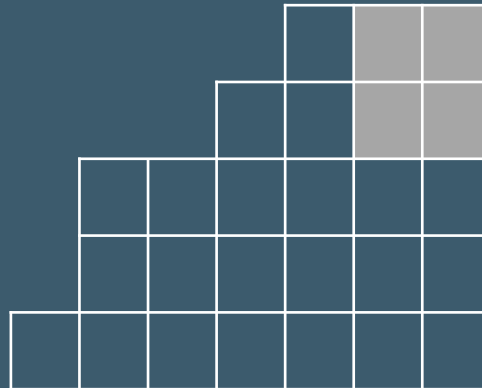
7 completed projects³

4 zoning applications submitted



26 Pipeline Projects

73% located in VECTOM⁴



Strong financial position with access to multiple sources of capital

\$2.8B

unencumbered assets



7.97x

debt to adjusted EBITDA²

45.1%

debt to Gross Book Value



42.9%

debt to Gross Fair Value²



BBB (low)

stable trend rating by DBRS

1. Includes partially-owned properties held in joint operations and joint ventures.

2. Non-GAAP measures used by management to evaluate Crombie's business performance. See Q1'24 MD&A for additional information and comparable GAAP measures.

3. Davie Street considered one project completed in two phases (retail and residential).

4. Vancouver, Edmonton, Calgary, Toronto, Ottawa, Montreal.

Near-term priorities

Deliver strong risk-adjusted returns and accelerate AFFO and NAV growth per unit



Operational Excellence

- Own and operate our portfolio of **grocery-anchored retail, retail-related industrial, and residential** assets with a focus on elevating portfolio quality and tenant mix

Short to medium term targets^{1,2}

- SANOI growth + **2-3%**



Portfolio Optimization

- Focus on entitlement, development, and reinvestment in our properties

Short to medium term targets^{1,2,3}

- Focus on advancing entitlements
- Achieve substantial completion at our **active major development – The Marlstone**
- Unlock value through non-major developments including land-use intensifications, redevelopment and modernizations



Financial Strength

- Maintain strong balance sheet, ample liquidity, and multiple sources of capital
- Disciplined capital allocation

Short to medium term targets^{1,2}

- Weighted average term to maturity of debt of **~5 years**
 - Minimum of **\$250M** liquidity
 - Target D/GFV of **45-47%**

1. Forward-looking statements and Non-GAAP measures used by management to evaluate Crombie's business performance. See Q1'24 MD&A for additional information and comparable GAAP measures.

2. Short to medium term targets are for the current to five-year time frame.

3. Major Developments are defined as projects greater than \$50 million estimated cost to complete, and Non-major Development projects are below \$50 million estimated cost to complete, at Crombie's share.

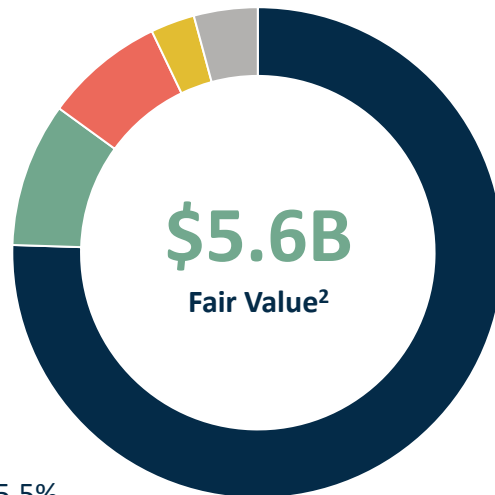


Own & Operate

Intentionally curated, stable portfolio of high-quality properties

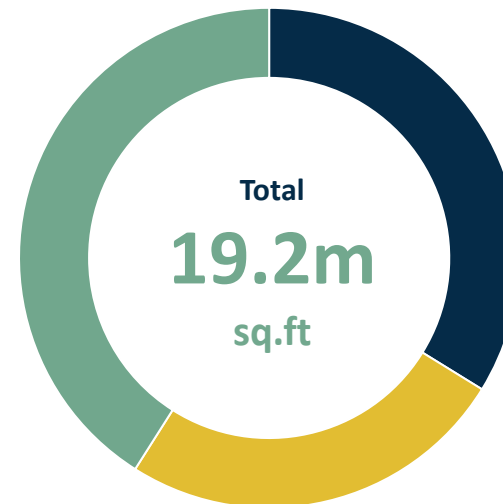
Necessity-based portfolio generates stable cash flow

Portfolio Fair Value
by Asset Type¹



- Retail 75.5%
- Retail-related industrial 9.5%
- Mixed-use residential 7.9%
- Office 2.9%
- Other³ 4.2%

Gross Leasable Area
by Market Class¹



- VECTOM 33.8%
- Major Markets⁴ 25.2%
- Rest of Canada 41.0%

81%

of AMR from necessity-based retailers⁵

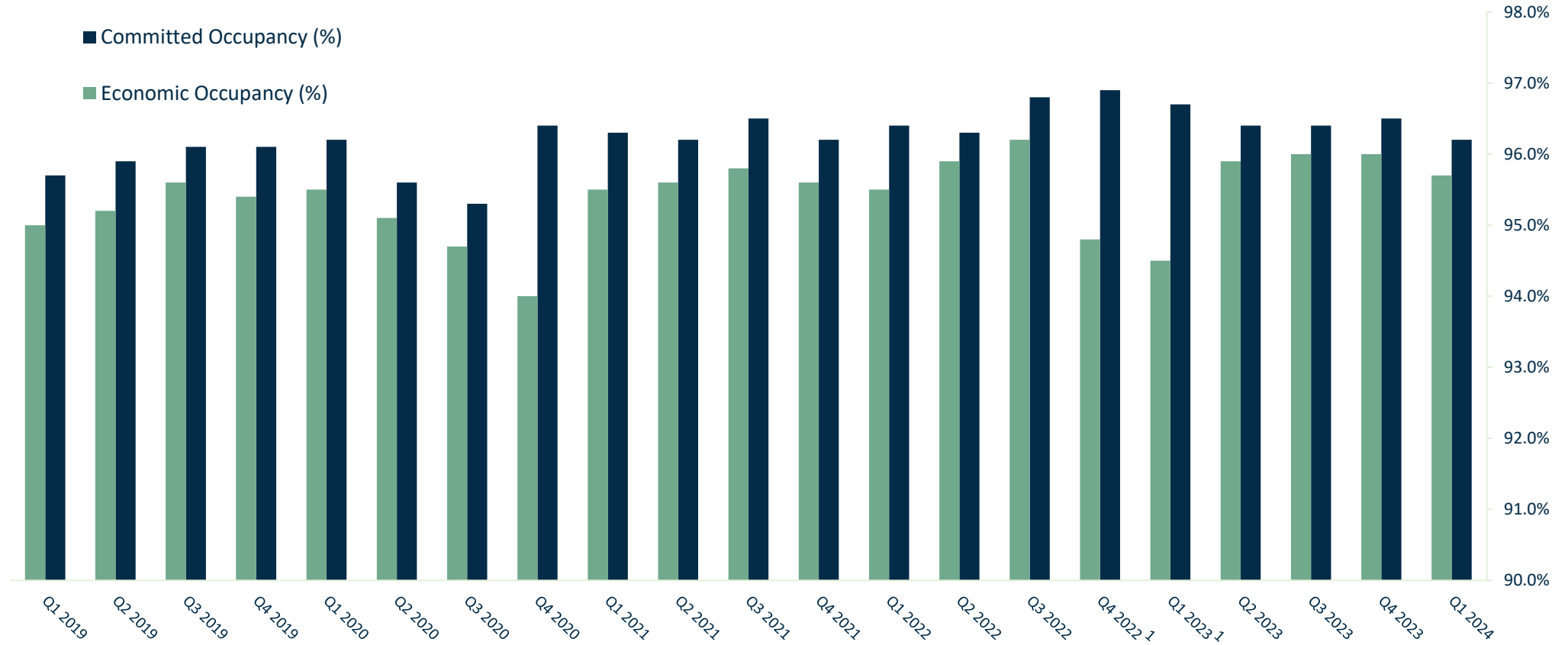
8.7 years

weighted average lease term

1. Inclusive of joint ventures at Crombie's share.
 2. Non-GAAP measures used by management to evaluate Crombie's business performance. See Q1'24 MD&A for additional information and comparable GAAP measures.
 3. Other includes properties under development (PUD) and land.
 4. A Crombie-specific definition that includes Abbotsford-Mission, Barrie, Chilliwack, Halifax, Hamilton, Kitchener-Cambridge-Waterloo, Oshawa, Quebec City, Regina, Saskatoon, Victoria, and Winnipeg, as defined by Statistics Canada 2021 CMA/CA boundaries.
 5. Necessity-based retailers include tenants that provide essential products and services, and predominantly fall into the following categories: grocery, pharmacy, liquor, dollar store, cannabis, convenience store, gasoline, pet supplies, grocery distribution centres, quick service restaurants, medical, professional and personal services, bank and financial services.

Strong economic and committed occupancy

Persistent pursuit of operational excellence



1. Economic occupancy was impacted in Q4 2022 and Q1 2023 by the addition of approximately 304,000 square feet of development GLA for Voilà CFC 3, in Calgary, Alberta

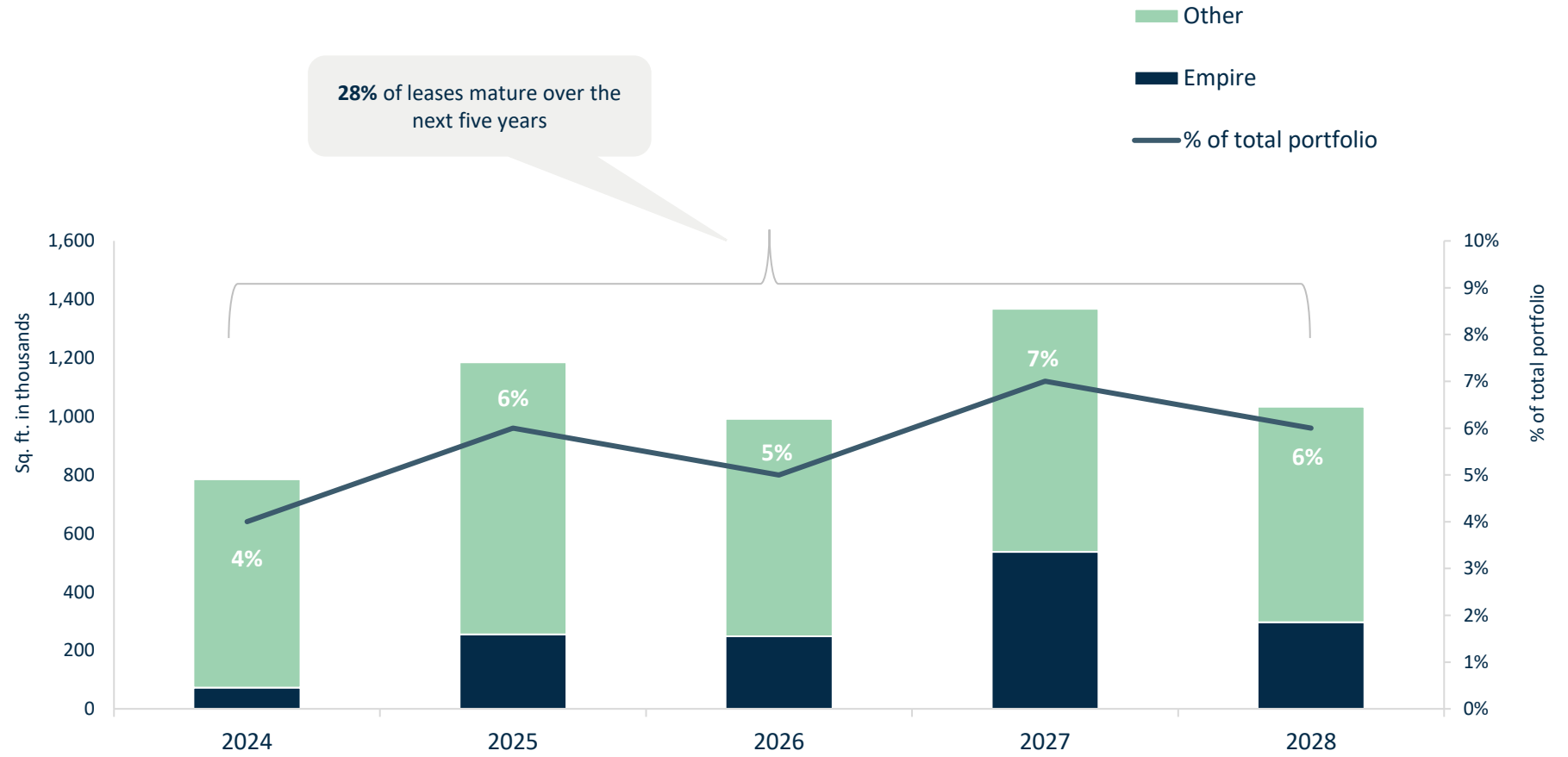
Retail REIT WALT of 8.7 years

Long-term leases contribute to portfolio stability

Empire
11.1
years

Other
4.5
years

Total
8.7
years



Well-positioned defensive portfolio

Long-term earnings and cash flow stability

Property revenue¹

Q1 2024

+5.5%

Q1 2024 \$118.61M | Q1 2023 \$112.45M

SANOI²

Q1 2024

+3.2%

Q1 2024 \$76.53M | Q1 2023 \$74.14M

Renewals

Q1 2024

249,000 sq. ft.

Q1 2023 540,000 sq. ft.

Renewals spreads

Q1 2024

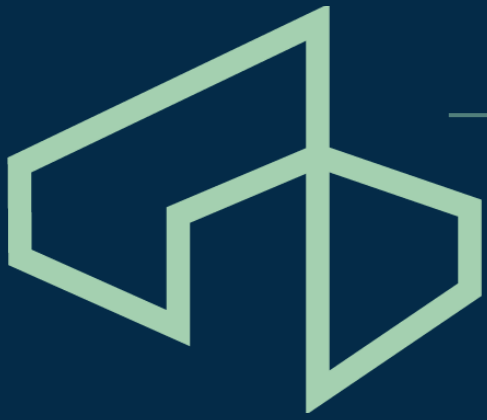
+10.1%

Q1 2023 +5.7%



1. Property revenue for the three months ended March 31, 2023 has been increased by \$4,898 as a result of a change in the presentation of recoverable property taxes for certain properties where a tenant pays the property taxes on Crombie's behalf.
2. Non-GAAP measures used by management to evaluate Crombie's business performance. See Q1'24 MD&A for additional information and comparable GAAP measures.

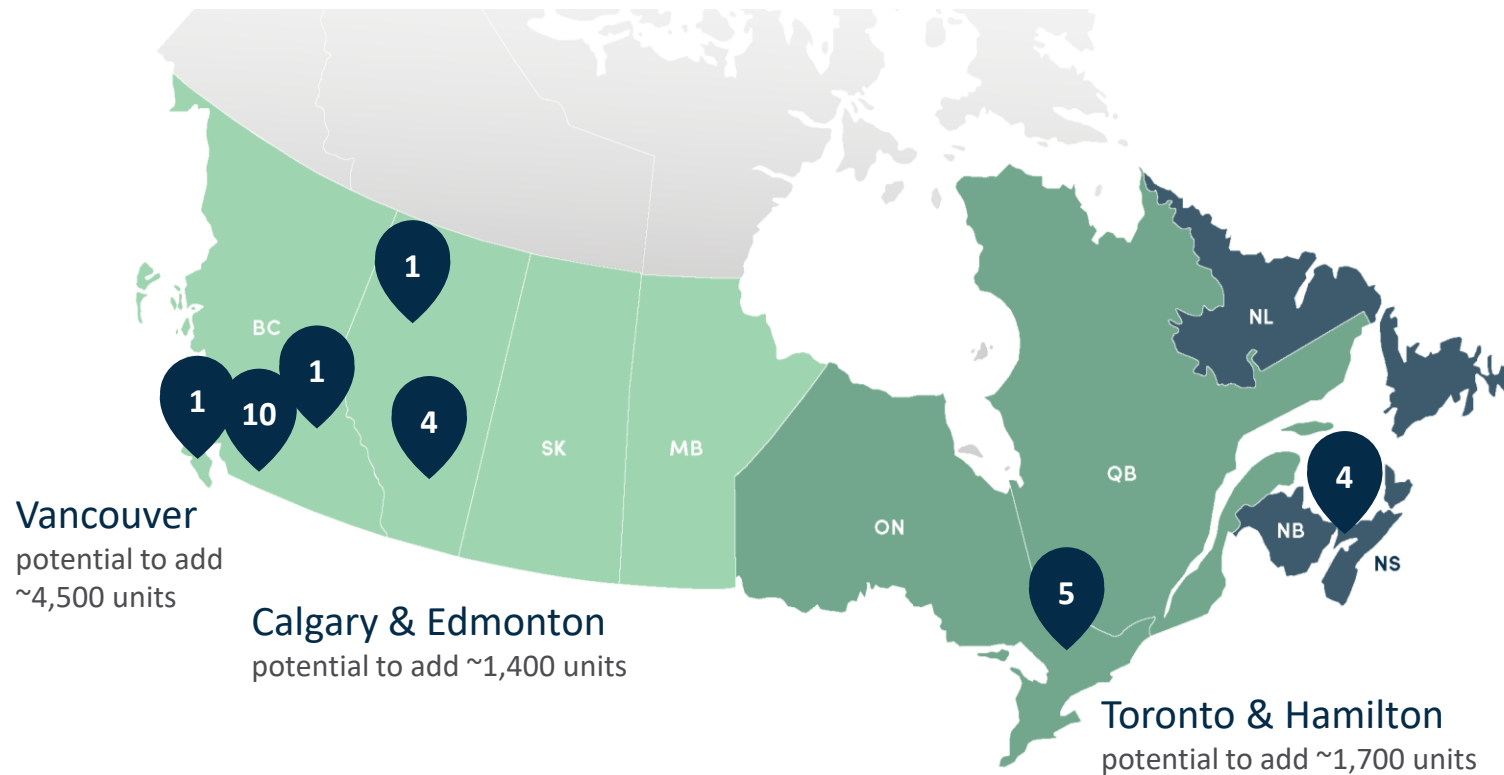
Tamarack Chalco! FreshCo
Edmonton, Alberta



Optimize

Development pipeline drives future value creation

Creating sustainable real estate where people want to live, work, shop, and play



73%

Major development pipeline located in VECTOM

15%

Pipeline properties with zoning approval

15%

Pipeline properties with zoning applications submitted

Unlocking value with robust development pipeline

26 development pipeline projects

3

near-term projects¹

105,000 sq.ft commercial GLA
960,000 sq.ft residential GLA
1,461 residential units

23

Medium/long-term projects¹

1,039,000 sq.ft commercial GLA
8,500,000 sq.ft residential GLA
9,830 residential units

Value-enhancing development pipeline

\$10.6-12.4B+

\$5.6B

Crombie's fair value inclusive of joint ventures at Crombie's share

\$5.0-6.8B

Projected development costs^{2,3}

1. Near-term projects indicate that a decision to commit financially is expected to be determined within the next two years. Medium-term projects are two years to five years and long-term projects are expected to be committed within five to 15 years.
2. Medium and long-term projects are assumed to be completed at 100% Crombie interest and no additional acquisitions or dispositions. Projects in near-term are shown at Crombie's share of estimated cost.
3. Please see the development section of the Q1'24 MD&A for additional information on assumptions and risks.

Substantially completed major developments



Voilà CFC 2
Montreal, Quebec

Property	CMA	% Ownership	Substantial Completion Date	Commercial GLA	Retail-related industrial GLA	Residential GLA	Residential Units
Belmont Market ^{1,2}	Victoria	100%	Q1 2020	160,000	-	-	-
Davie Street – Retail ¹	Vancouver	100%	Q2 2020	54,000	-	-	-
Avalon Mall – Phase I	St. John’s	100%	Q3 2020	-	-	-	-
Avalon Mall – Phase II	St. John’s	100%	Q4 2020	165,000	-	-	-
Voilà CFC 2 ¹	Montreal	50% ³	Q4 2020	-	310,000	-	-
Davie Street - Residential	Vancouver	50%	Q1 2021	-	-	242,000	330
Le Duke ¹	Montreal	50%	Q3 2021	26,000	-	239,000	387
The Village at Bronte Harbour ¹	Toronto	50%	Q1 2022	54,000	-	466,000	481
Voilà CFC 3 ¹	Calgary	100%	Q4 2022	-	304,000	-	-
Total substantially completed major developments				459,000	614,000	947,000	1,198

1. Anchored by an Empire banner including Thrifty Foods, Safeway, Voilà, IGA, and Farm Boy.
2. Timing of remaining development dependent on pre-leasing.
3. Crombie developed this asset and subsequently sold a 50% interest to Nexus REIT in Q4 2021.

Near-term major development pipeline



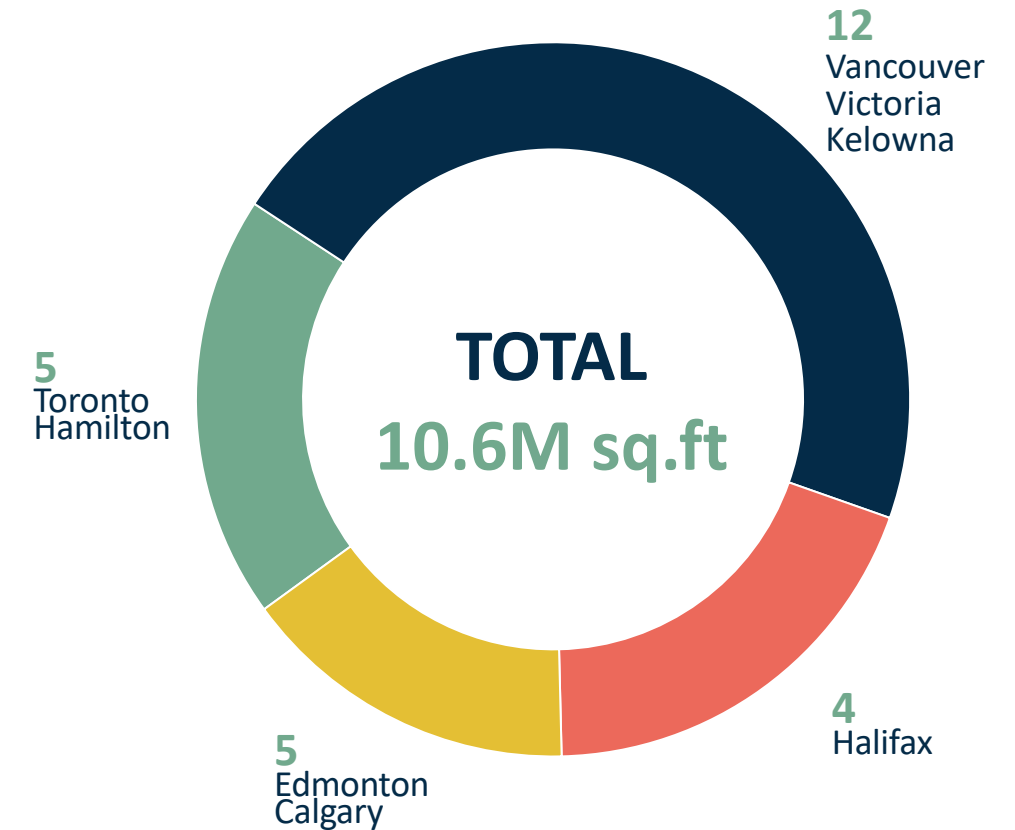
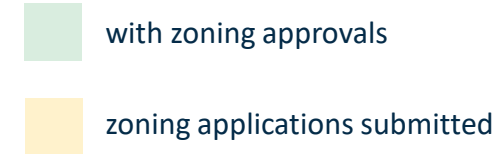
The Marlstone Rendering
Halifax, Nova Scotia

Property	CMA	% Ownership	Commercial GLA	Residential GLA	Residential Units
The Marlstone	Halifax	100%	-	189,000	291
1780 East Broadway (Broadway & Commercial)	Vancouver	50% ¹	105,000	626,000	970
Belmont Market – Phase II	Victoria	100%	-	145,000	200
Total near-term developments²			105,000	960,000	1,461

1. Crombie will own 100% of the commercial portion of this development.
2. Please see the development section of the Q1'24 MD&A for additional information on assumptions and risks.

Major development pipeline

	Property	CMA	Site Size (acres)	Project Timing
1	The Marlstone	Halifax	1	Near-term
2	Belmont Market - Phase II	Victoria	2	Near-term
3	Broadway & Commercial ¹	Vancouver	2	Near-term
4	Brunswick Place	Halifax	1	Medium-term
5	McCowan & Ellesmere ¹	Toronto	4	Medium-term
6	Lynn Valley ¹	Vancouver	3	Medium-term
7	Park West ¹	Halifax	20	Medium-term
8	Toronto East	Toronto	-	Medium-term
9	Barrington Residential	Halifax	1	Medium-term
10	Fleetwood ¹	Vancouver	4	Medium-term
11	1818 Centre Street ¹	Calgary	2	Long-term
12	Port Coquitlum ¹	Vancouver	5	Long-term
13	3130 Danforth	Toronto	1	Long-term
14	2733 West Broadway ¹	Vancouver	2	Long-term
15	Centennial Parkway	Hamilton	3	Long-term
16	King Edward ¹	Vancouver	2	Long-term
17	Elbow Drive ¹	Calgary	2	Long-term
18	Robson Street ¹	Vancouver	1	Long-term
19	Kensington ¹	Calgary	2	Long-term
20	Beltline ¹	Calgary	3	Long-term
21	Kingsway and Tyne ¹	Vancouver	4	Long-term
22	East Hastings ¹	Vancouver	3	Long-term
23	Bernard Avenue ¹	Kelowna	2	Long-term
24	Whyte Avenue ¹	Edmonton	2	Long-term
25	New Westminster ¹	Vancouver	3	Long-term
26	Brampton Mall	Toronto	9	Long-term
	Total		84	



Focused on accelerating pace of entitlements

	Number of projects	Estimated total sq. ft. ^{1,2}	Residential units ^{1,2}
Zoned	4	1,499,000	1,801
Zoning applications submitted	4	3,090,000	3,460
Total	8	4,589,000	5,261

1. Square footage and unit information presented in the table are estimates only and are subject to change. Design, municipal approvals and market conditions may influence estimates provided.
2. Estimated square feet and residential units are shown at 100% Crombie interest.

Broadway & Commercial Rendering
Vancouver, British Columbia

Creating value through accretive non-major developments^{1,2}



Under construction			
	GLA on completion	Estimated total cost	Estimated cost to complete
Land-use intensification	52,000	\$18M	\$16M
Modernizations ³ , redevelopment and other	-	8M	2M
Total	52,000	\$26M	\$18M
Yield on cost projections			5.5% - 7.0%

Completed GLA in 2024	
Market class	Q1
VECTOM	26,000
Major Markets	
Rest of Canada	
Total	26,000

1. Non-major developments, including land-use intensification, property redevelopments, and modernizations, include projects with a total estimated cost below \$50 million at Crombie's share.
 2. Please see the development section of the Q1'24 MD&A for additional information on assumptions and risks.
 3. Modernizations are a capital investment to modernize/renovate Crombie-owned grocery store properties in exchange for a defined return and potential extended lease term. Q1 spend on modernizations totals \$1.5M.



Partner

Strategic partnership with Empire

Capitalizing on a wide range of strategic transactions with Empire

89%

of retail properties
anchored by
Empire

11.1 years

weighted average
remaining Empire
lease term

58%

of AMR generated
by Empire

18

projects in
development pipeline
anchored by Empire

empire
COMPANY LIMITED

- Developing highly-tailored properties designed to meet Empire's current and future needs
- Relationship unlocks major development opportunities
- Diversified portfolio including both residential and retail-related industrial real estate improve overall portfolio quality and growth
- Strong counterpart: Empire's wholly-owned subsidiary Sobeys Inc. is an investment grade tenant rated BBB (stable) by DBRS, BBB- (stable) by S&P

Strategic alignment with Empire

- Acquisitions
- Modernizations
- Banner conversions
- Online grocery home delivery service, Voilà
- Land-use intensifications
- Development management services
- Right-to-develop agreements

Joint venture partners

Leveraging and unlocking value through partnerships



Zephyr – Davie Street
Vancouver, British Columbia
50% Joint Venture



The Village at Bronte Harbour
Oakville, Ontario
50% Joint Venture



Le Duke
Montreal, Quebec
50% Joint Venture



Financial Strength

Q1 2024 financial highlights

Property revenue¹

Q1 2024

\$118.61M

Q1 2023 \$ 112.45M +5.5%

Increase in property revenue driven by

- Higher revenue from completed developments, renewals, and new leasing activity

Operating income attributable to Unitholders

Q1 2024

\$26.21M

Q1 2023 \$25.17M +4.1%

Increase in operating income attributable to Unitholders resulted from

- Growth in property revenue from recently completed developments, renewals, new leasing activity
- Lower interest expense on floating rate debt, as well as higher revenue from management and development services and increased capitalized interest
- Offset in part by higher interest expense on senior unsecured notes and a decrease in income from equity-accounted investments related to the sale of land within a joint venture in the first quarter of 2023

FFO per unit^{2,3}

Q1 2024

\$0.30

Q1 2023 \$0.30 -%

Improvement in FFO and AFFO, on a dollar basis, was driven by

- Higher property revenue from recently completed developments, renewals, and new leasing.
- Reduced interest expense on floating rate debt, as well as higher revenue from management and development services, and increased capitalized interest.
- Offset in part by higher interest expense on senior unsecured notes and a decrease in income from equity-accounted investments related to the sale of land within a joint venture in the first quarter of 2023.

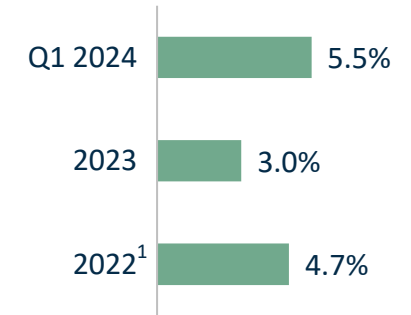
AFFO per unit^{2,3}

Q1 2024

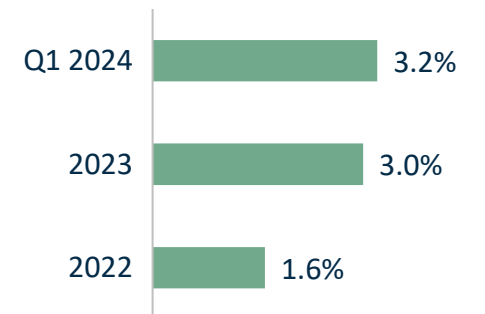
\$0.26

Q1 2023 \$0.26 -%

Property revenue growth

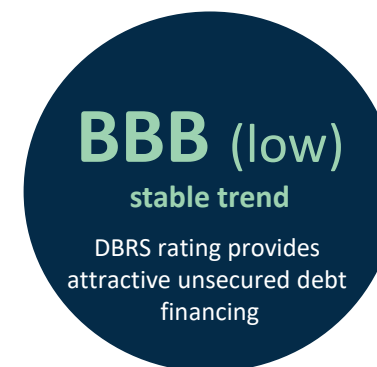
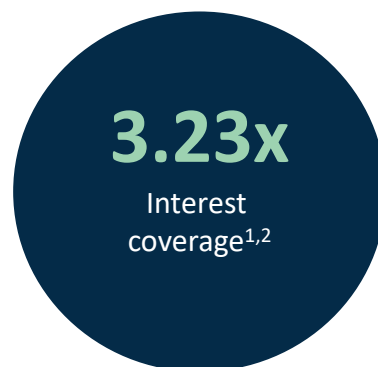


SANOI growth²

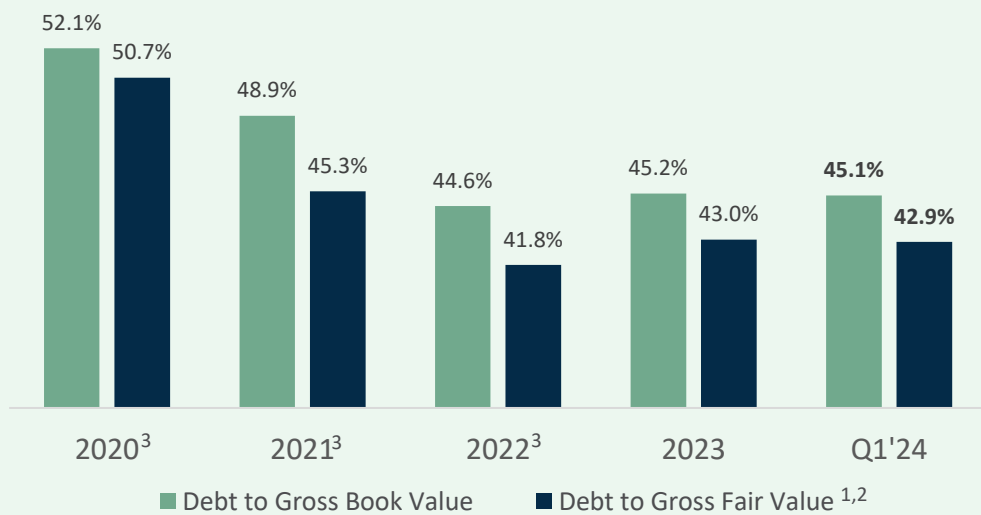


1. Calculation has been restated to reflect a change in the presentation of recoverable property taxes for certain properties where a tenant pays the property taxes on Crombie's behalf.
 2. Non-GAAP financial measures used by management to evaluate Crombie's business performance. See Q1'24 MD&A for additional information and comparable GAAP measures.
 3. Refer to the appendix in this presentation for the calculation of these metrics.

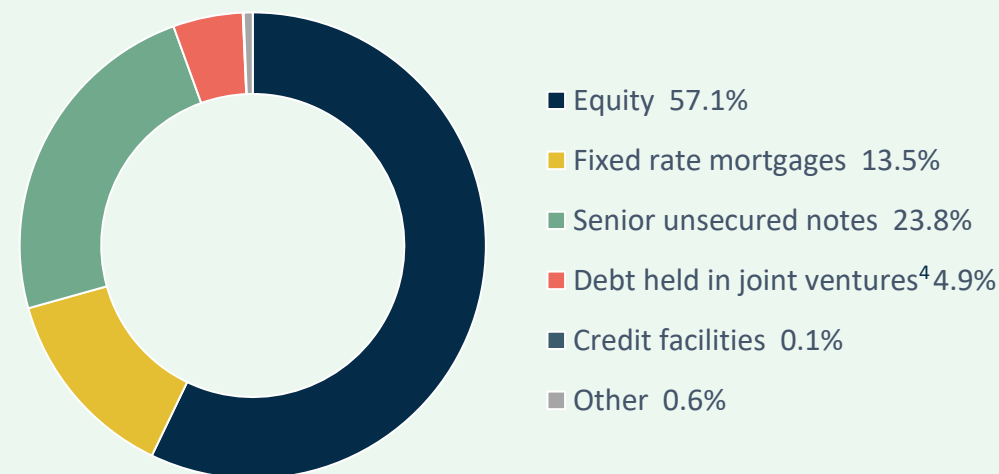
Financial strength and flexibility



As at March 31, 2024



Optimal low-cost capital structure



1. Non-GAAP financial measures used by management to evaluate Crombie's business performance. See Q1'24 MD&A for additional information and comparable GAAP measures
 2. Refer to the appendix in this presentation for the calculation of these metrics.
 3. Calculations have been restated to include Crombie's share of debt and assets held in joint ventures.
 4. Includes Crombie's share of fixed and floating rate mortgages, construction loans, revolving credit facility, and lease liabilities held in joint ventures.

Financial strength and flexibility

Strategically deploying capital to build long-term value for our stakeholders

For the period ended	Q1 2024	2023	2022	2021	2020
Available Liquidity ¹ (millions)	\$737	\$584	\$583	\$508	\$472
Unencumbered Assets (billions)	\$2.8	\$2.6	\$2.2	\$1.8	\$1.4
Interest Coverage Ratio ^{2,3}	3.23x	3.16x	3.28x	3.01x ⁶	2.89x ⁶
WATM ⁴ (years)	5.1	4.9	4.7	5.1	5.3
Debt to EBITDA ^{2,3,5}	7.97x	8.03x	8.02x	8.99x ^{6,7}	10.32x ^{6,7}
D/GFV ^{2,3}	42.9%	43.0%	41.8%	45.3% ⁷	50.7% ⁷

1. Excludes restricted cash and joint ventures.

2. Non-GAAP financial measures used by management to evaluate Crombie's business performance. See Q1'24 MD&A for additional information and comparable GAAP measures.

3. Refer to the appendix in this presentation for the calculation of these metrics.

4. Weighted average term to debt maturity.

5. Trailing twelve months.

6. Calculations have been restated to include Crombie's share of revenue and expenses in joint ventures.

7. Calculations have been restated to include Crombie's share of debt and assets held in joint ventures.

Innovative capital funding

Strategic capital management priorities

Priorities:

- Maintain multiple sources of both debt and equity financing
- De-risk by pre-funding capital commitments
- Utilize sources of capital with the most efficient cost of capital

Multiple sources of capital

Debt

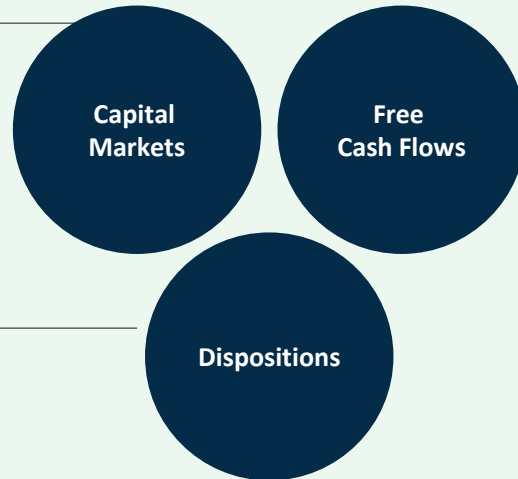
- Mortgages
- Unsecured notes

Equity

Full or partial interest

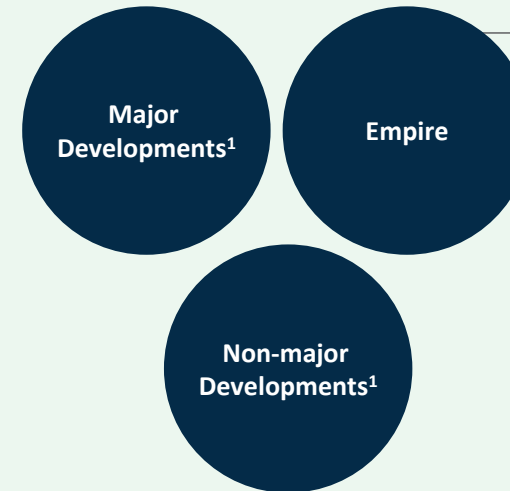
Raw land sale

Sale of the property into joint ventures for development



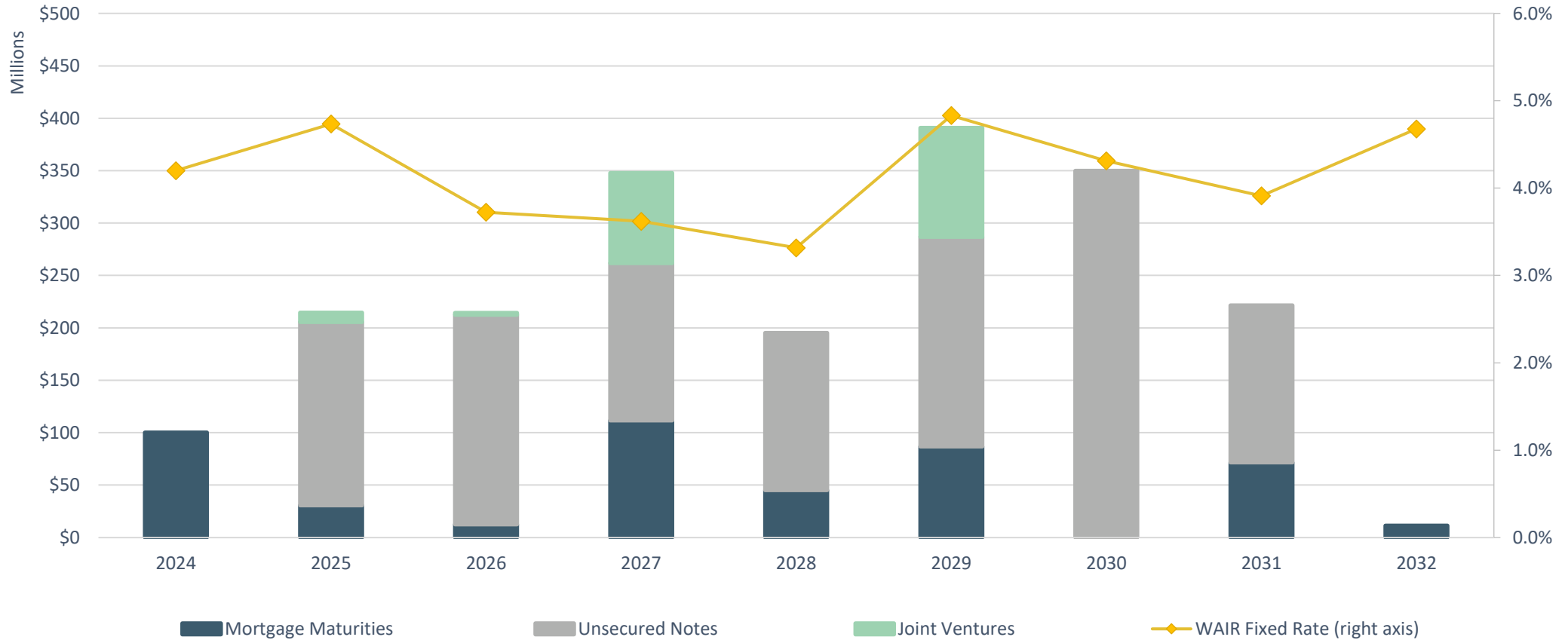
Capital Deployment

- Acquisition
- Modernizations
- Conversions
- Developments¹
 - Major
 - Non-major



Well-laddered debt maturity profile¹

Strategically deploying capital to build long-term value for our stakeholders





Environmental, Social & Governance

Crombie's commitment to ESG

Environmental



Climate Action



Leasing and Operations



Design and Development

Social



Diversity, Equity and Inclusion



Building and Attracting Talent



Health, Safety and Well-being

Governance



Board Composition and Governance



Risk Management



Crombie's commitment to ESG



Climate Action Plan - net zero commitment to reduce greenhouse gas emissions was validated and approved by SBTi¹

- Net zero by 2050 for scopes 1, 2 and 3
- Near term reducing scope 1 and 2 emissions by a minimum of 50% by 2030



2023 GRESB results

- Received Green Star for excellence in both Standing Investments and Development
- Standing Investments and Development benchmark scores increased 45% and 25% from 2022, respectively



Fourth annual ESG Report to be published in Q2 2024



Advanced Diversity, Equity, and Inclusion data collection and governance

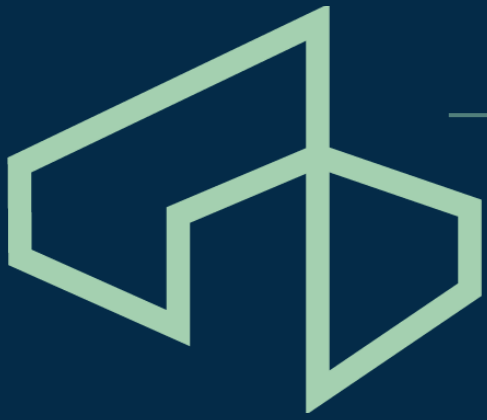
- Collaborated with a third party to conduct robust DEI survey and round-tables to gather representation and inclusion metrics, as well as specific, actionable feedback



Enriching communities with a purpose of building spaces today that leave a positive impact on tomorrow

- 4,700+ hours volunteered by employees in 2023





Appendix

Investor Presentation

Calculation of non-GAAP measures¹

Shown in thousands of Canadian dollars, except per unit amounts and as otherwise noted

Debt to Trailing 12 Months Adjusted EBITDA					
	Q1 2024	2023	2022	2021 ^{2,3}	2020 ^{2,3}
Debt	\$ 2,475,343	\$ 2,468,755	\$ 2,359,458	\$ 2,517,392	\$ 2,649,583
Adjusted EBITDA	310,681	307,356	294,259	280,057	256,689
Debt to Trailing 12 Months Adjusted EBITDA	7.97x	8.03x	8.02x	8.99x	10.32x

Debt to Gross Book Value					
	Q1 2024	2023	2022	2021 ³	2020 ³
Debt	\$ 2,475,343	\$ 2,468,755	\$ 2,359,458	\$ 2,517,392	\$ 2,649,583
Gross Fair Value	5,773,779	5,741,359	5,647,149	5,552,137	5,226,203
Debt to Gross Fair Value	42.9%	43.0%	41.8%	45.3%	50.7%

Interest Coverage Ratio					
	Q1 2024	2023	2022	2021 ²	2020 ²
Adjusted EBITDA	\$ 79,682	\$307,356	\$ 294,259	\$ 280,057	\$ 256,689
Adjusted Interest Expense	24,641	97,243	89,787	93,022	88,701
Interest Coverage Ratio	3.23x	3.16x	3.28x	3.01x	2.89x

	FFO	AFFO
Q1 2024	\$ 54,868	\$ 46,947
Units Outstanding	181,450	181,450
Per Unit	\$ 0.30	\$ 0.26

1. Non-GAAP financial measures used by management to evaluate Crombie's business performance. See Q1'24 MD&A for additional information and comparable GAAP measures.
2. Calculations have been restated to include Crombie's share of revenue and expenses in joint ventures.
3. Calculations have been restated to include Crombie's share of debt and assets held in joint ventures.



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Building Together

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